



COMPANY PROFILE • 2026

AI agents with humans in the loop.

For startups and SMEs. No upfront, outcome-based pricing.

WWW.DROIDOR.COM USA • UAE • PAKISTAN



Inside

Droidor builds and runs AI agents, a company brain and voice AI for startups and SMEs.

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Scale the company. Not the payroll.

We build and run AI agents that take your tickets, calls, follow-ups and paperwork. Your people approve what matters. You own the code.



2017

Building and running production software



**USA · UAE ·
Pakistan**

Where our team works



5–200 people

The size of most of our clients



No upfront

Fee tied to a number you already report



You own it

Code, prompts, test sets and data stay in your accounts



Your cloud

Or on-premise, with self-hosted models where policy requires

Agents are cheap. Trusting them isn't. So a person approves.



AI agents do the work.



Your people approve what matters.



01

A person approves

Agents act within limits you set. Anything above them goes to your approval seat.



02

You own the code

If we part ways, everything keeps running.



03

Paid on outcomes

Our fee is tied to moving one number. If it doesn't move, you don't pay for it.



04

We say no

When a rules engine, a form or a better process would beat an agent.

The problems we're usually called in to fix



01

Customers wait for simple answers

“Where's my order?” sits in the queue for hours.



02

Hours lost copying between tools

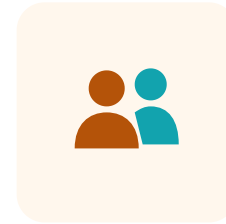
The same details typed into the CRM, the spreadsheet and the invoice.



03

Follow-ups slip

Leads, quotes and failed payments go quiet because nobody had time.



04

Growth means hiring

Every busy season or new market needs more people just to keep up.

Three things. Usually in this order.

01



Company brain

Everything your business knows, answerable with sources.

Every answer cited

02



AI agents

Support, sales admin, onboarding, finance ops. Agents that finish the task.

Live in 2–4 weeks

03



Voice AI

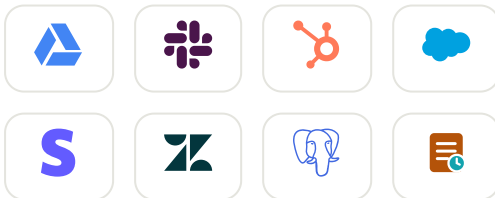
Inbound and outbound calls in the caller's language, with warm transfer to a person.

Every call answered, 24/7

One place that knows everything your business knows.

Ask in plain language and get the answer from your own documents and records, with a link to where it came from. If the answer isn't there, it says so.

01 · CONNECT



Drive, Slack, HubSpot, Salesforce, Stripe, Zendesk, your database and older systems. Nothing to migrate.

02 · PROTECT



Everyone keeps the access they already have. Personal data is hidden before it's stored. Every question and answer is recorded.

03 · ANSWER WITH SOURCES

“Can Globex cancel before renewal without a fee?”

Yes. Globex signed an amendment in March waiving the fee.

SOURCES: MASTER AGREEMENT

§9 · GLOBEX AMENDMENT

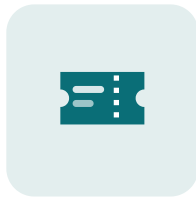
AI agents that finish the work, not just answer questions.

Start with one job. Add the next when it pays off.



Customer support

Chat, email and WhatsApp. Orders, returns, refunds up to your limit.



Sales admin

Qualifies leads, books demos, drafts quotes, updates the CRM.



Customer onboarding

Collects documents, sets up accounts, flags what's missing.



Finance and back office

Matches invoices to orders, chases failed payments.



Ask-your-data agent

Plain-English questions answered from your database.



Phone calls

Answers and makes calls, takes bookings and orders.

Chatbot or AI agent?

	TYPICAL CHATBOT	DROIDOR AGENT
A customer asks for a refund	✗ Links to the refund policy	✓ Checks the order, applies the policy, issues the refund or asks a manager
It doesn't know the answer	✗ Makes something up	✓ Says so, and hands it to a person
Where it gets answers	✗ A handful of FAQ pages	✓ Your documents, CRM, orders and billing, with the source shown
Who owns it	✗ The vendor	✓ You. The code and data live in your accounts

An AI phone agent that answers every call.

74%

of calls handled without staff picking up

136

bookings taken by voice, per venue, per month

11 hrs

of staff phone time returned per month

Our voice AI for restaurants.



Answers in the caller's language

English, Urdu, Arabic and many more.



Knows your business

Menus, prices, policies and live availability.



Hands over with the details

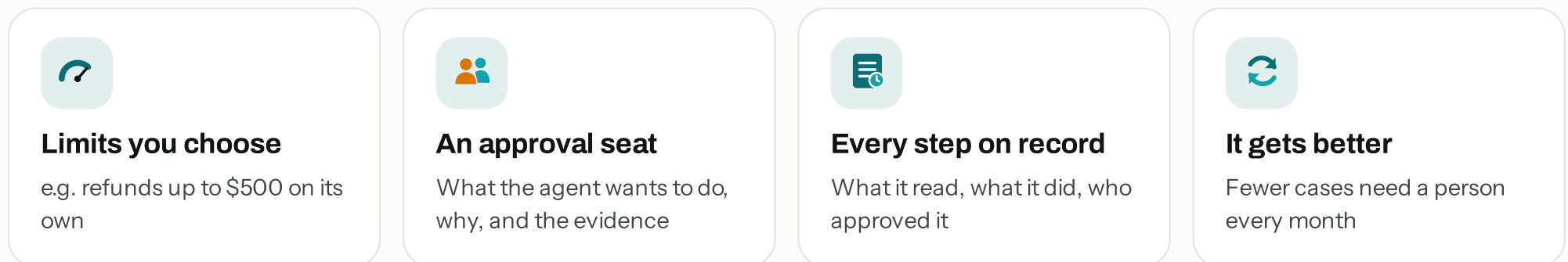
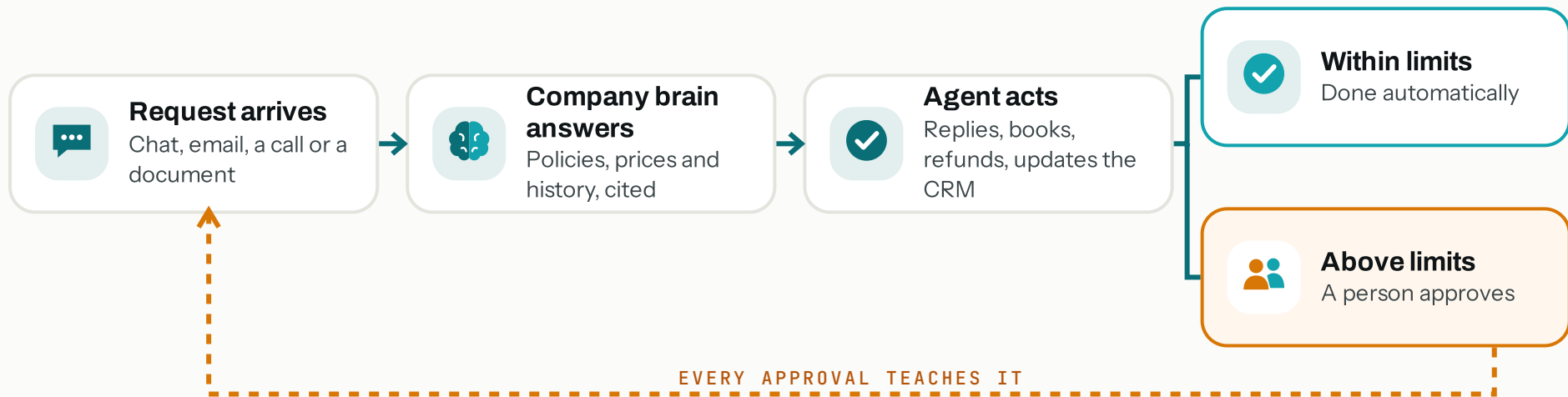
Transfers with a summary. Nobody repeats themselves.



Keep your number

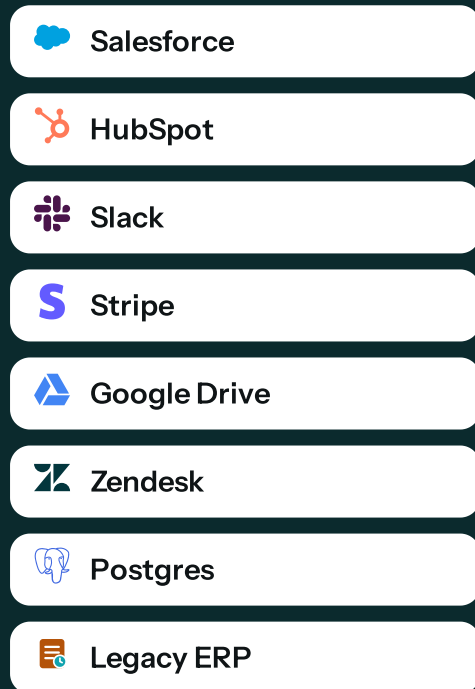
Forward all calls, after hours, or when the line is busy.

You set the limits. A person approves the rest.

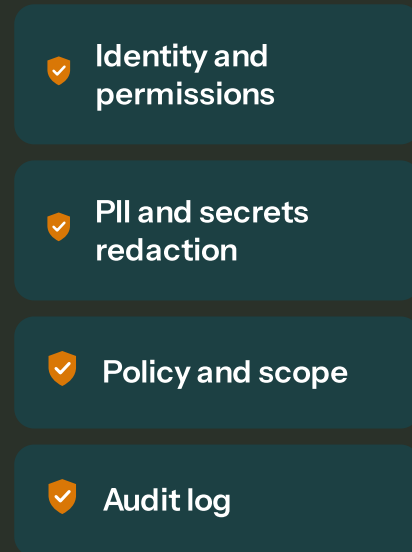


Connect what you already use. Nothing gets through without the guardrails.

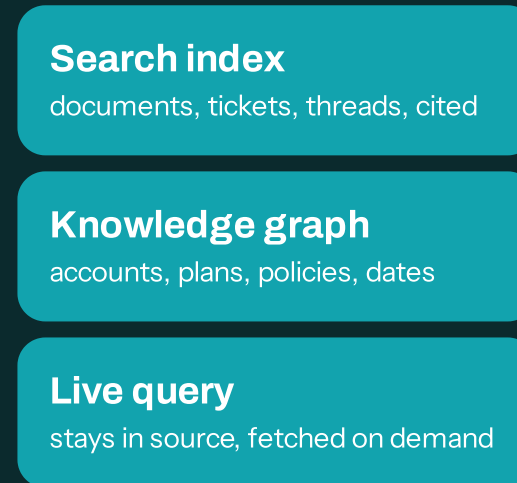
YOUR TOOLS



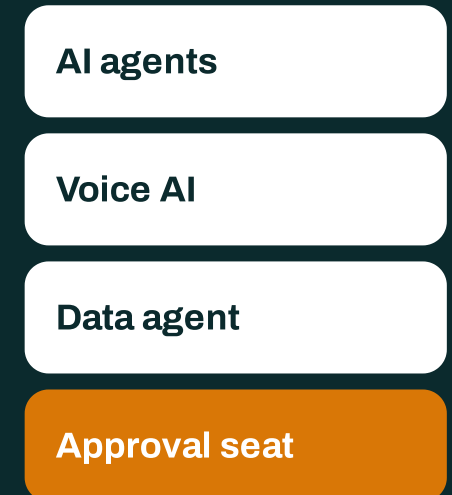
GUARDRAIL LAYER



COMPANY BRAIN



WHAT USES IT



Inside your cloud tenancy or on-premise. Permissions per user. Every answer logged with its source. Never used to train public AI models.

Different businesses. The same busywork.



Hospitality and travel

Never miss a booking at your busiest hour.

- ✓ Phone bookings, 24/7
- ✓ Changes and rebookings
- ✓ Group and corporate requests



E-commerce and retail

“Where's my order?” answered in seconds, not hours.

- ✓ Order tracking and questions
- ✓ Returns and refunds
- ✓ Cash-on-delivery confirmation



SaaS and startups

Grow revenue without growing the support team.

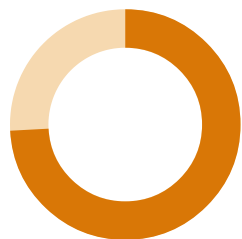
- ✓ Support that knows your product
- ✓ Leads and demos
- ✓ Failed payments and churn

Also professional services, logistics, real estate and education. If the work repeats, an agent can usually take it.

An AI host that answers every restaurant call.

Restaurants get the most calls at exactly the moment nobody can answer: during service. Our voice agent answers on the first ring, takes bookings and orders, and hands the unusual to staff with a summary.

74%



of calls handled without staff
picking up

136

bookings by voice, per
venue, per month

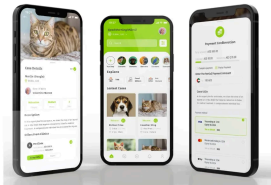
11 hrs

of staff phone time
returned per month

Products we've built and run since 2017



Marketplace for hospitality and travel tech in the Middle East and Africa: 700+ products from 350+ providers.



pawspact

Animal welfare app in the UAE. 15,000 monthly active users.



E-learning approved by Ontario's Ministry of Transportation. 70+ schools, 5,000+ students a month.



Marketplace app with an e-wallet. 10,000 users in its first three weeks.



Travel booking for 400+ airlines and 250,000+ hotels.



E-KISS

KPI reporting for government-run water treatment plants serving 700,000 residents.



Emile Rassam

B2B and B2C e-commerce sites for a textile group, with a Microsoft Dynamics ERP integration.

Clients who stay for years

“Droidor has helped us expand and grow rapidly over the past 10 years. They have always been on-point with planning and execution.”



Kent Kho

CEO, Planet Kuching · client since 2016



Small proof first. Then the next job.

Scoping call • 30 MIN • FREE

Where the hours go, and whether an agent is the right fix at all.



Proof of value • 2-4 WEEKS

One job, live on your real data, measured on the agreed number.



Production • WHEN IT WORKS

Connected to your tools, monitored, with your people approving.



Run and improve • ONGOING

We report the number every month. Then the next job.



You own it

Code, prompts, test data and your data live in your accounts.



What we need from you

Access to the tools, one person who knows the work, about two hours a week.



We say no

When a simple rule, a form or a better process would beat an agent.

No upfront. Outcome-based pricing.

We agree one number you already track, and our fee is tied to moving it. If it doesn't move, you don't pay for it.



Tickets closed without
a person touching
them



Calls answered and
bookings taken by
voice



Hours of admin taken
off your team each
month



Revenue recovered
from missed calls or
failed payments

Who decides whether it moved?

We agree the baseline and how it's measured before we start.
Both sides see the same report.

Other costs?

AI model and phone usage are paid at cost, from your own accounts, so you always see them.

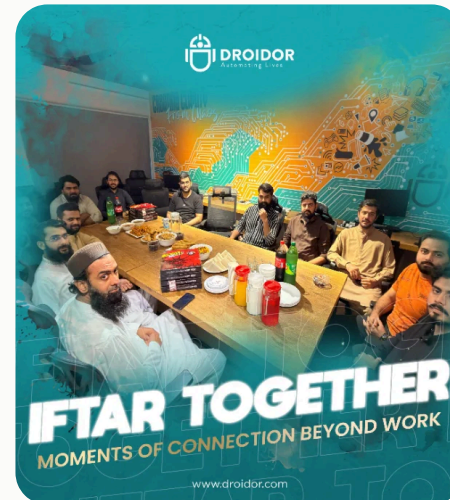
LEADERSHIP



Wasiq Ghaznavi

CEO, Droidor

“Start with a narrow proof, not a twelve-month transformation. We own the accuracy of what we ship, and we'll tell you when a rules engine would beat an agent.”



CONTACT

Book a 30-min scoping call.

Free. Where the hours go, and whether an agent is the right fix at all.

BOOK

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